



Single Company Interview Events

Sales Jobs Connect is a recruiting company that specializes in offering exceptional and reliable sales and technology staffing solutions. As an expert in the field, we have held thousands of single and multiple company recruiting events for sales professionals.


Our customized **Single Company Recruiting Event** makes the hiring process fast and seamless, without sacrificing candidate quality. Our Single Company Recruiting Events are a hybrid of two services:

- ❖ A multi-company career fair
- ❖ Headhunting for hard to fill sales positions

At Sales Jobs Connect, our Account Managers and Screeners work hand-in-hand to set up an entire interview day full of PREQUALIFIED and interested sales candidates specific to your needs. We offer employers the opportunity to interview multiple professional candidates in a private face to face interview setting in one day. In addition, employers pay a flat fee regardless of the numbers of candidates hired!

EXCEPTIONAL BENEFITS FOR YOU

- You choose the date that fits your schedule.
- Sales Jobs Connect will set up an initial conference call with our team and your staffs to ensure that the project goals are understood by all. Marketing, advertising, and screening will be completed by Sales Jobs Connect based on the direction and feedback provided by you.
- If you do not have a local office location, Sales Jobs Connect will secure a hotel with meeting space for the interview day.
- All sourcing and screening will be handled by Sales Jobs Connect. Very little interview time will be needed during the screening/interview process allowing your sales managers and/or recruiters to focus on other things.
- Using our expertise, Sales Jobs Connect will identify candidates that fit your hard requirements, and also candidates that may get passed over in the resume screening process because you don't have time to phone screen "maybe" candidates.
- Candidates will fully understand the position, have an interest in the position, and be qualified for the position when you interview them.
- Hire one or all the candidates you interview for the same flat fee. You can even send us candidates from your database to screen for this position at no additional cost.



For more information or to purchase an event package, contact:

Salesjobsconnect.com
Email@salesjobsconnect.com,
603-686-2520

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Items Included in a Special Recruiting Event

Qualifications	In the planning call, you tell your Project Leader what qualifications and qualities you're looking for in the position. We want to know the "must-haves," the "nice to have," and the "knockout" criteria.
Logistics	You choose the city and date. A minimum of 3-week lead time is required.
Make hotel meeting room arrangements	Optional: We can arrange hotel meeting space and set up if there is no company facility available for interviews in that city.
MARKETING	
Post on relevant job boards	✓
Use social media tools	✓
Send thousands of emails to both active and passive sales professionals	✓
Search proprietary databases	✓
CANDIDATE SCREENING	
Answer candidate inquiries	✓
Review candidate resumes	✓
CANDIDATE PHONE INTERVIEWS	
Explain key elements of the position and the company	✓
Determine if an in-person interview is warranted	✓
Ask key questions and assess answers	✓
Assess for soft skills such as communication ability	✓
CANDIDATE SCHEDULING	
Negotiate times	✓
Send scheduling email	✓
Assess for soft skills such as communication ability	✓
Track email confirmations	✓
Deliverables	Our email packet includes the interview schedule, candidate emails and cell numbers, and resumes. Additional information can be provided (for example, city of residence or willingness to relocate).
Track email confirmations	Once a candidate has interviewed with someone from your company, you take over communication with that candidate — whether that be an invitation to second round interviews, or a declination.